



## SACHIN REGE, CHIEF INFORMATION OFFICER

Accomplished financial services CIO with track record of partnering with business & strategic vendors to deliver enterprise wide global transformation programs that drive innovation, create value and champion progress for our clients. A strategic visionary with a clear sense of purpose and urgency who can orchestrate and lead all aspects of product development and transformation. Global CIO For Citi Commercial Bank responsible for technology and enablement of digital transformation for our commercial clients. Recipient of Citi's 2015 CEO "Innovation Catalyst" Progress award on digital transformation within Commercial Bank.



Citi's mission is to serve as a trusted partner to our clients by responsibly providing financial services that enable growth and economic progress. Our core activities are safeguarding assets, lending money, making payments and accessing the capital markets on behalf of our clients. We have 200 years of experience helping our clients meet the world's toughest challenges and embrace its greatest opportunities. We are Citi, the global bank – an institution connecting millions of people across hundreds of countries and cities.

## DEPARTMENT BREAKDOWN

### WHAT ARE YOUR KEY DEPARTMENTAL OBJECTIVES OVER THE NEXT 6 TO 12 MONTHS?

Client Experience - Paperless onboarding of clients  
Digital Transformation - simplifying the life of a banker by providing 360 view of the client and automating the back-end processes.

### WHAT IS YOUR CURRENT TECHNOLOGY STACK?

3rd party vendor based core banking stack Java, C++  
APIs h2O and Spark

### HOW MANY PEOPLE REPORT TO YOU (BOTH DIRECTLY AND INDIRECTLY)?

300

### WHAT IS YOUR TOTAL BUDGET OVER THE NEXT 12 MONTHS PERIOD?

\$50 TO \$150 MILLION

## PROJECT INSIGHTS

### PROJECT OR INITIATIVE DESCRIPTION

Implement a single portal that will support all phases of client journey - sales & prospecting, onboarding, online banking and servicing.

### WHAT NON-BUDGETARY CHALLENGES DO YOU ANTICIPATE?

Velocity to execute on transformation and culture.

### WHAT 3RD PARTIES ARE YOU HOPING TO MEET WITH?

Digital & AI Vendors

### WHAT IS THE PROJECT TIMELINE?

6-12 months

### WHAT IS THE BUDGET FOR THIS PROJECT?

\$10MM USD

**What technology/services are of strategic importance to you in the next 12 months?**

**Please indicate level of need/importance:**

**A=High Priority B=Priority C=Interest D=Low Priority E=Not A Priority**

**We realize everyone has priorities, so we asked the delegates theirs. This is so that we can create a more personalized experience for all our attendees.**

Creating Mobile And Web Apps To Reach Customers And Service Enterprise Needs	A
AI In IT Operations To Correlate, Visualize And Predict Business Impacting Issues Across Hybrid IT Stacks	A
Saas Cloud Automation-Provision, Run, And Manage Hybrid Clouds Fully Integrated Across Any Infrastructure Or Any Cloud Provider	B
The Critical Important Role Of Quality In Digital Transformation	A
Cloud Unified Communications In The Enterprise	B
Rapid Development Of Transformational Applications	A
Improving Ecommerce And Retail Brands Ability To Target Their Competitors And Their Customers Within 48 Hours Of Visiting A Retail Location With Contextual Ads On Facebook, Google And Programmatic	D
Developing Or Revising A Business Process While Building An Application With No-Code Technology And Methodologies	B
Conversational AI For Digital Banking	A
Using AI To Deliver Visually Perfect Financial Applications	A
Expanding Connectivity With Customers And Partners With API Management	A
Adapting To The Everchanging Digital Workspace Demands With Content Collaboration	A
Providing Business Operations Greater Operational Intelligence To Proactively Identify And Resolve Process Issues Prior To Impacting Customers	B
Robotic Process Automation (RPA) Software	C
Redefining Fintech With Conversational AI	A
Digital Transformation	A
Behavior Driven Developer Productivity	A
Interconnected Hybrid Cloud – Securely Connecting People, Locations, Data, And Clouds, On-Demand	B
Create Compelling User Experiences At Scale	A
Creating A 21st Century Agile FS Enterprise	A
Digital Transformation For Enhancing The Customer Experience - The Need To Automate, Streamline, And Transform Business Processes	A
Ultra High Performance Data Management To Handle The Concurrent Workloads Of Transaction Processing And Analytics At High Scale With Superior Reliability	B
Unleash Productivity With Document Workflow Efficiency & Esigning	B
Achieving Software Security And Compliance Objectives In A DevOps Environment	C
Digital Transformation For Secure, Frictionless Customer Experience	A
Private Cloud Services For Optimized Business Processes	B