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DEPARTMENT BREAKDOWN

WHAT ARE YOUR KEY DEPARTMENTAL OBJECTIVES OVER THE NEXT 6 TO 12 MONTHS?

LJLWLOJWKHHQWHUSULVHGWDWDLQVLJKWVSUHGLFWLYRFXVHGCHYHORSPHQW
DQDOWLFVFRQVXPHUILUVVFRQVXPHUGDWDDQGFKDOJHVLQ
UHWDLOGLJLWDOODQGVFDSHHVLJQWHFKQRORJLHV

WHAT IS YOUR CURRENT TECHNOLOGY STACK?

6\$3(5OLFURVRIW2IILFH&LVFR1HWZRUNVLSOLWRQSUHP
YVFORXGVROXWLRQV6DOHVVRUFHPDUNHWLQJFRPPHUFH
VHUYLFHFORXG

HOW MANY PEOPLE REPORT TO YOU (BOTH DIRECTLY \$1' ,1,57<

WHAT IS YOUR TOTAL BUDGET OVER THE NEXT 12 MONTHS PERIOD?
WRPLOOLRO

PROJECT INSIGHTS

PROJECT OR INITIATIVE DESCRIPTION
6WUHDPOLQLQJWLP SOLILQJDUFK\$3,0

RFXVHGCHYHORSPHQW
6XSHUFKDUJLQJHFRPPHUFHKHOS
GHVNVHFXULQJDDQGRSWLPLLQJWVKHWHFK
VXSSOEKDLQ

WHAT NON-BUDGETARY CHALLENGES DO YOU ANTICIPATE?
HVRXUFHVDQGVSHHGWRPDUNHW

WHAT 3RD PARTIES ARE YOU HOPING TO MEET WITH?
&ORXGVROXWLRQSBURYLGHUVGLJLWDOGHVNWRSVROXW
YHQGRUVGDWDPDQDJPHQWVROXWLRQSBURYLGHUVRO
WKDWZLOOKHOSHQJLQHHUVEHWWHUSUHGLFWZKHQB
QHHGVBDLQWHQDQFHDDQGDQDOORZGHYHORSHUVVREUHD
DQGRUHVHFXUHFRGH

WHAT IS YOUR TIMELINE FOR IMPLEMENTATION?
\$6\$3

WHAT IS YOUR BUDGET FOR THIS PROJECT?
9DULHVEVHEDVHEXWWRWDOIRUWKHDERYHQHHGV



What technology/services are of strategic importance to you in the next 12 months?

Please indicate level of need/importance below.

We realize everyone has priorities, so we asked the delegates theirs. This is so that we can create a more personalized experience for all our attendees.

Data Loss Prevention or Continuous Data Security for Cloud SaaS (specifically Google Workspace and Office 365):	A
How to Utilize Threat Intelligence to Reduce Security Costs:	B
Secure and frictionless, passwordless MFA - to continuously establish trust at every authentication:	B
Detection and response (EDR & XDR), next-gen anti-virus (NGAV), and proactive threat hunting to deliver context-rich analysis of every element of a malicious operation (“malop”), helping you move from chasing alerts, to eliminating attacks entirely:	A
Real-Time Cyber/IT Risk Management & Continuous Compliance Assessment:	C
Find, Test and Protect Your Attack Surface With an External Attack Surface Management Platform that Consolidates Tools and Automates Manual Processes:	B
Detect insider threats, prevent data loss and enrich SOC operations with human risk intelligence and noise-free endpoint telemetry without invading employee privacy regardless of user location on or off network.:	B
Duo Security: Lay the foundation for your zero-trust journey with multi-factor authentication, dynamic device trust, adaptive authentication and secure single sign-on for every user and device. :	A
Spend less time operating products and massaging alerts to focus on real threats, take action and improve resiliency:	B
Clinical communication in one mobile platform that enables scheduling, code teams, group messaging and collaboration for the full enterprise. Get the right information to the right person – instantly, easily:	A
Ransomware Prevention & Containment: Ransomware needs to spread; segmentation doesn’t let it:	B
Cyberattacks: Healthcare’s perfect storm:	B
Cloud Security:	A
Automated Remediation of Infected Endpoints:	C
Healthcare IoT Security:	B
API Security Platform for Modern Enterprises:	A
A Full Cloud Platform for Continuous Global IT, Security, and Compliance Assessment:	A
Quantitative cyber risk management - justify, prioritize and manage the cybersecurity investment decisions and risks that accompany digital growth and transformation:	B
Third-Party Risk Management assessments tuned to match your risk appetite:	A
Health system managed threat detection for IT, IoT, Medical devices, Clinical Systems, EHR and/or FHIR APIs:	C
Ransomware recovery for Active Directory:	B
Hybrid Active Directory threat monitoring and response:	B
Cloud and container security:	A
Combining digital identity and data protection for next-generation digital security:	A