

# Foot Locker



## Alex Droznik, Chief Procurement Officer

Results-driven Procurement and Operations Executive with proven record of value creation focused on Indirect Spend Optimization. Demonstrated industry expertise in Retail (Home Goods, Luxury Goods, Grocery) and Consumer Packaged Goods. Strong foundational background in Finance, with early career roles in Mergers & Acquisitions and Corporate FP&A. A utility player with track record of leading transformational change in high velocity organizations.



Foot Locker, Inc. is a leading footwear and apparel retailer that unlocks the “inner sneakerhead” in all of us. With approximately 2,500 retail stores in 26 countries across North America, Europe, Asia, Australia, and New Zealand, and a franchised store presence in the Middle East and Asia, Foot Locker, Inc. has a strong history of sneaker authority that sparks discovery and ignites the power of sneaker culture through its portfolio of brands, including Foot Locker, Kids Foot Locker, Champs Sports, WSS, and atmos. We play to win and succeed as a team. We attribute our success to the drive and intelligence of our team members. We firmly believe that “everyone leads” at Foot Locker and are committed to leveraging the passions of our leaders across the globe. We offer our team members tools and resources to build their capabilities and cultivate a path for their career growth.

## DEPARTMENT BREAKDOWN

### WHAT ARE YOUR KEY DEPARTMENTAL OBJECTIVES OVER THE NEXT 6 TO 12 MONTHS?

Value Capture in Procurement, Digitization of Procurement, enhance Integration and Training

### WHAT IS YOUR CURRENT TECHNOLOGY STACK?

Zip-HQ, JDE (Oracle)

### HOW MANY PEOPLE REPORT TO YOU (BOTH DIRECTLY AND INDIRECTLY)?

40

### WHO DO YOU REPORT TO?

COO

### WHAT IS YOUR TOTAL BUDGET OVER THE NEXT 12 MONTHS PERIOD?

Up to \$15 million

## PROJECT INSIGHTS

### PROJECT OR INITIATIVE DESCRIPTION

Digitize our procurement processes by implementing advanced e-procurement tools and automated workflows. Enhance efficiency, transparency, and cost savings, positioning procurement as a key driver of business value. Comprehensive staff training will ensure seamless adoption and lasting impact.

### WHAT IS YOUR TIMELINE FOR IMPLEMENTATION?

12 months

### WHAT IS YOUR BUDGET FOR THIS PROJECT?

\$3-5 million

**What technology/services are of strategic importance to you in the next 12 months?**

**Please indicate level of need/importance below.**

**We realize everyone has priorities, so we asked the delegates theirs. This is so that we can create a more personalized experience for all our attendees.**

Implementing cloud-based procurement platforms for centralized spend management.	A
Leveraging AI-powered analytics for predictive sourcing and spend optimization.	D
Automating procure-to-pay (P2P) processes to reduce cycle times and manual errors.	E
Integrating supplier relationship management (SRM) systems for real-time performance tracking.	B
Utilizing e-invoicing and contract management tools for compliance and efficiency.	C
Deploying spend analytics dashboards for actionable insights and cost savings.	D
Enhancing supplier onboarding and compliance with automated workflows.	B
Adopting strategic sourcing tools to evaluate suppliers on cost, quality, and sustainability.	A
Integrating procurement systems with ERP and finance platforms for data consistency.	E
Utilizing supplier innovation portals for collaborative product development.	C
Automating contract renewals and obligation tracking to minimize risk.	B
Centralizing procurement operations to leverage economies of scale.	A
Implementing risk management tools for supplier risk assessment and mitigation.	D
Leveraging real-time data for dynamic supplier negotiations and performance improvement.	C
Investing in training for digital procurement and category management.	E
Enhancing sustainability tracking in procurement decisions.	D
Utilizing mobile procurement solutions for on-the-go approvals and management.	A