



## ROHIT RAJPARA, CISO FOR GOLDMAN SACHS ADVISOR SOLUTIONS

Time and experience have allowed me to hone my expertise in Team Leadership and the ability to understand computer-based systems and various software platforms. This brings me to where I currently am today in a role that I thoroughly enjoy. In my current role as a Chief Information Security Officer at Folio Financial, I oversee and manage all aspects of IT Security including Risk Management, Disaster Recovery, Board Reporting, Architecture, and Stakeholder Engagement. In addition to my strong technical background, I have extensive experience as a Senior Technology Consultant that allows me to relay non-technical language (when needed) to non-technical users.



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## DEPARTMENT BREAKDOWN

WHAT ARE YOUR KEY DEPARTMENTAL OBJECTIVES OVER THE NEXT 6 TO 12 MONTHS?

Modernize IAM/PAM, unlock visibility of entire threat surface

WHAT IS YOUR CURRENT TECHNOLOGY STACK?

Deepwatch, Crowdstrike, Microsoft, Guidepoint, Okta, Palo Alto

HOW MANY PEOPLE REPORT TO YOU (BOTH DIRECTLY AND INDIRECTLY)?

82

WHAT IS YOUR TOTAL BUDGET OVER THE NEXT 12 MONTHS PERIOD?

\$15m

## PROJECT INSIGHTS

PROJECT OR INITIATIVE DESCRIPTION

Gaining comprehensive visibility into our attack surface, implementing attack surface management to continuously discover and assess our IT assets, internal and external, for vulnerabilities and potential entry points.

WHAT NON-BUDGETARY CHALLENGES DO YOU ANTICIPATE?

Legacy systems, insecure configurations, shadow IT, lack of skilled personnel

WHAT 3RD PARTIES ARE YOU HOPING TO MEET WITH?  
ASM (specifically cloud asm), vulnerability management tools, threat intelligence tools

WHAT IS YOUR TIMELINE FOR IMPLEMENTATION?

12 months

WHAT IS YOUR BUDGET FOR THIS PROJECT?

\$1m



**What technology/services are of strategic importance to you in the next 12 months?**

**Please indicate level of need/importance below.**

**We realize everyone has priorities, so we asked the delegates theirs. This is so that we can create a more personalized experience for all our attendees.**

Leveraging AI to enhance threat detection	A
Convergence of Data Privacy and Data Security	E
Protecting the enterprise against the emerging use of GenAI and LLMs	C
Universal Privilege Management - Why you Need to Address More Than Passwords	D
Save the SOC: How to Increase Investigation Speed, Efficiency and Accuracy	A
Next Gen Browser Security	C
Creating an Intelligence Forward Cyber Security Program	A
Integrated and agile identity platform providing authentication and secure interactions for users, systems, and devices	E
Optimizing security portfolio investment by focusing on best-of-platform vs. best-of-breed	C
AI tools that can quickly repair or recover files to enhance remediation	C
Continuous Visibility of Security and Compliance Across On-Premises Assets, Endpoints and Multi-Cloud Environments	B
Creating a Zero Trust Environment	E
Five Best Practices When Deploying Zero Trust in the Modern Data Center	A
Bot mitigation and prevention strategies	D
Delivers advanced managed services and solutions for cybersecurity, cloud, artificial intelligence (AI), machine learning (ML), and IT modernization.	E