



ANDREW COYNE, CISO

Technology leader and cybersecurity expert. Building technology programs with strong governance, good business alignment, and clear outcomes. Establishing a culture of teamwork, ethical behavior, performance, and accountability. Developing and retaining world-class cybersecurity talent. Building alliances with business leaders and technology teams to ensure cyber resilience programs stay aligned to the business, addressing the unique challenges facing modern healthcare.



Mayo Clinic has expanded and changed in many ways, but our values remain true to the vision of our founders. Our primary value – The needs of the patient come first – guides our plans and decisions as we create the future of health care. Join us and you'll find a culture of teamwork, professionalism and mutual respect, and most importantly, a life-changing career.

Mayo Clinic was founded in Rochester, Minnesota by brothers Dr. William James Mayo and Dr. Charles Horace Mayo. More than 100 years later, their vision continues to evolve around a single guiding value: "The needs of the patient come first." Today we are the largest integrated, not for-profit medical group practice in the world.

DEPARTMENT BREAKDOWN

WHAT ARE YOUR KEY DEPARTMENTAL OBJECTIVES OVER THE NEXT 6 TO 12 MONTHS?

Reactive to proactive security risk posture (i.e. enforce security policies at the org level to enforce consistent security requirements by design).

WHAT IS YOUR CURRENT TECHNOLOGY STACK?

Firewall, SIEM, SASE, EDR, etc (cannot disclose)

HOW MANY PEOPLE REPORT TO YOU (BOTH DIRECTLY AND INDIRECTLY)?

110

WHAT IS YOUR TOTAL BUDGET OVER THE NEXT 12 MONTHS PERIOD?

\$25m - \$50m

PROJECT INSIGHTS

PROJECT OR INITIATIVE DESCRIPTION

Implementing segmentation to fortify security posture, minimize the attack surface, thwart lateral movement of threats, and effectively isolate breaches to ensure business continuity.

WHAT NON-BUDGETARY CHALLENGES DO YOU ANTICIPATE?

Dealing with network sprawl and integrating with multiple point solutions.

WHAT 3RD PARTIES ARE YOU HOPING TO MEET WITH?

Microsegmentation, ZTNA vendors, PAN and Cloudflare alternatives

WHAT IS YOUR TIMELINE FOR IMPLEMENTATION?

18 months to 2 years.

WHAT IS YOUR BUDGET FOR THIS PROJECT?

\$5m - \$7m



What technology/services are of strategic importance to you in the next 12 months?

Please indicate level of need/importance below.

We realize everyone has priorities, so we asked the delegates theirs. This is so that we can create a more personalized experience for all our attendees.

Leveraging AI to enhance threat detection	A
Convergence of Data Privacy and Data Security	E
Protecting the enterprise against the emerging use of GenAI and LLMs	C
Universal Privilege Management - Why you Need to Address More Than Passwords	D
Save the SOC: How to Increase Investigation Speed, Efficiency and Accuracy	A
Next Gen Browser Security	C
Creating an Intelligence Forward Cyber Security Program	A
Integrated and agile identity platform providing authentication and secure interactions for users, systems, and devices	E
Optimizing security portfolio investment by focusing on best-of-platform vs. best-of-breed	C
AI tools that can quickly repair or recover files to enhance remediation	C
Continuous Visibility of Security and Compliance Across On-Premises Assets, Endpoints and Multi-Cloud Environments	B
Creating a Zero Trust Environment	E
Five Best Practices When Deploying Zero Trust in the Modern Data Center	A
Bot mitigation and prevention strategies	D
Delivers advanced managed services and solutions for cybersecurity, cloud, artificial intelligence (AI), machine learning (ML), and IT modernization.	E